



The Victoria Real Estate Board reports that sales in January 2017 were 11.3% below those in January 2016, due to *low inventory* which is 38.6% lower than it was in January last year. The Single Family Home Benchmark Price in the Victoria Core is \$767,000 - 24.4% higher than in January 2016.

Suzi Jack, our **Victoria Agent**, listed a home for \$695,000 and had 2 offers on it that night, it sold immediately for \$731,000!

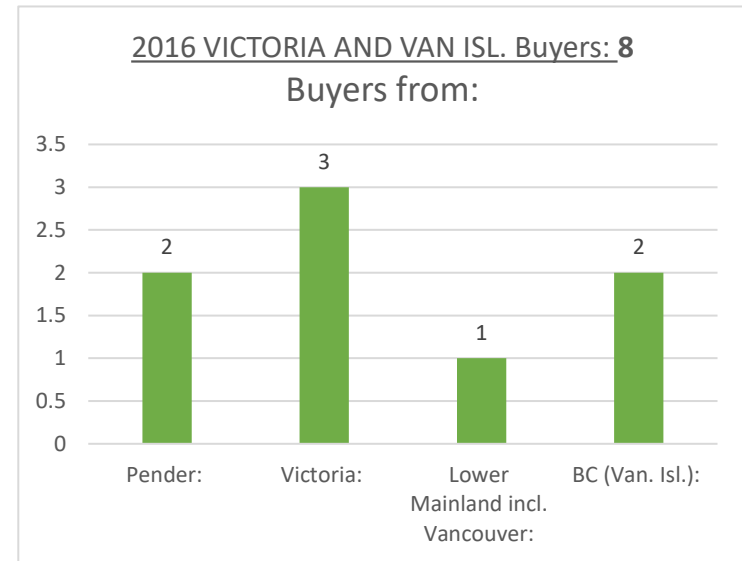
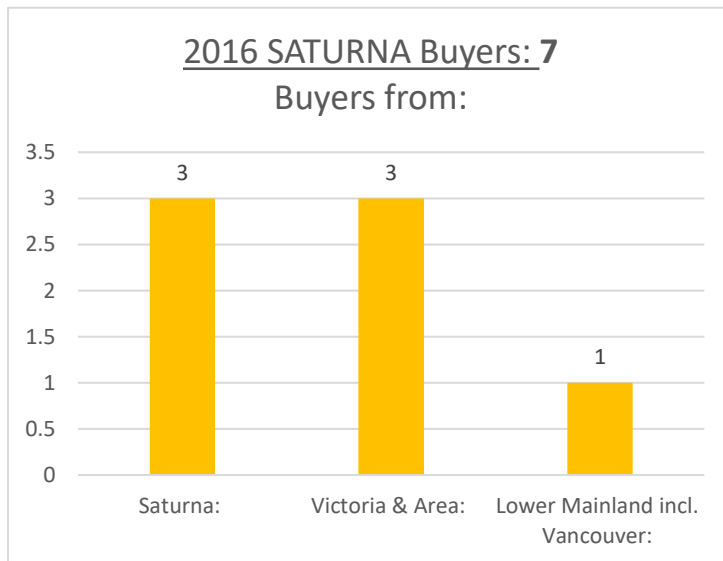
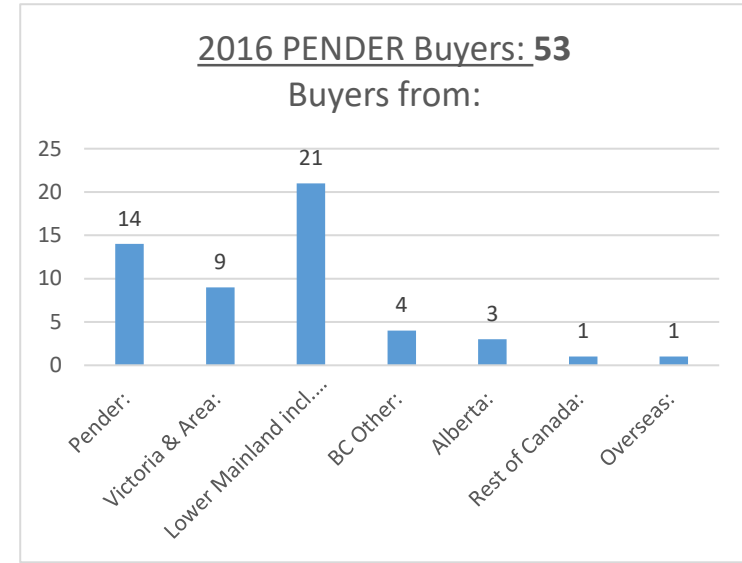
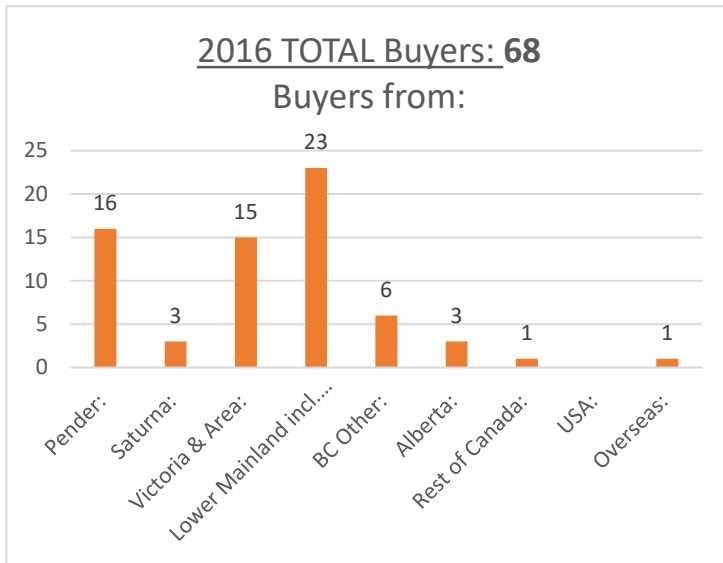
- [Victoria Real Estate Board Market Update](#)
- [Dockside Listings](#)

This is not happening on the Outer Islands, unfortunately. Both Pender and Saturna show slightly fewer sales this January than in 2016. This snow may have kept buyers away, but we expect a busy spring any time soon!

The end of year numbers for Pender and Saturna Island have been compiled. We had a great year sales-wise, our strongest one yet on Saturna where we expect it to keep on growing.

Here is some data about our buyers and where they came from in 2016:

2016 Dockside Realty Buyers Statistics



2016 Dockside Realty Buyers Statistics

TOTAL 2016 SALES by area:

(Buyers end only)

Pender:	53
Saturna:	7
Victoria/Van Isl.:	8
Total:	68

TOTAL 2016 SALES %:

(Buyers end only)

Pender:	77.94%
Saturna:	10.29%
Victoria:	11.77%

As you can see Pender Island properties were our biggest sellers, though sales on Saturna keep growing and we've only just begun in Victoria.

2016 Dockside Realty Buyers Statistics

